



Syllabus

CHM 372: Principles of Evangelism

Genesis Bible Institute

COURSE DESCRIPTION

This course is an introduction to evangelism and discipleship as modeled by Jesus and his disciples. Students focus on the theological principles and practical ministry strategies involved in gospel proclamation. They will learn how to confidently share the life-transforming gospel message with their families, their cities, and the world.

LEARNING OUTCOMES

Upon completion of this course, you will be able to:

- Effectively respond to common objections believers have for sharing their faith;
- Discuss the process Jesus used to select his disciples;
- Describe and apply eight guiding principles of evangelism and discipleship;
- Apply techniques of personal evangelism when interacting with others;
- Break down corporate evangelism into its essential parts;
- Defend and justify the reason for selecting individuals for discipleship;
- Evaluate whether your church is following Jesus' plan of evangelism;
- Determine who in your circle of friends and acquaintances may be receptive to hearing the gospel message;
- Formulate a plan to follow Jesus' method of evangelism;
- Design a workshop intended to increase corporate evangelism in a church;
- Compose your personal testimony;
- Quote two verses from memory – Mark 16:15-16.

REQUIRED READING

- Coleman, Robert. *The Master Plan of Evangelism*, 2nd ed., abr. Grand Rapids: Revell, 1993. Print.
- Evangelism Reader (selected articles are provided).

ASSIGNMENTS and GRADING

- *Study Guide Answers* (worth 60 points / 60% of grade)
The Study Guide consists of six units. You will answer 15 fill-in-the-blank questions and one application question in each unit. The application question should be answered in 100 words or less.
- *Assignment 1: Plan a Workshop* (worth 15 points / 15% of grade)
You will plan a 1-2 hour workshop with a focus on developing a specific area of evangelism. This assignment is intended to give you practice in designing targeted workshops. There is no word-length requirement for this assignment.

- *Assignment 2: What's Your Story?* (worth 10 points / 10% of grade)
You will write your testimony. This assignment is designed to help you consider ways in which Jesus has shaped your life. In Part 1 of this assignment you will answer questions that will help you formulate your testimony. There is no word-length requirement for Part 1. In Part 2, you will write your story – a brief narrative that explains how God has worked in your life (200 words maximum).
- *Final Exam* (worth 15 points / 15% of grade)
The Final Exam consists of multiple choice questions, matching and Scripture memory verses. The exam will help measure your knowledge of course concepts.

Summary of Assignments and Grading		
Study Guide Answers	60 points	60%
Plan a Workshop	15 points	15%
What's Your Story?	10 points	10%
Final Exam	15 points	15%
Total	100 points	100%